



June 18, 2015

E/M Wave, Inc.

E/M Wave Announcement: Jerry Varga, Senior Sales Administrator

It is with great pleasure we announce our latest addition to the E/M Wave sales team. Mr. Jerry Varga has joined E/M Wave as Senior Sales Administrator. In this capacity, Jerry will be responsible for all Dealer sales activities through our Manufacturer's Representatives and Distribution channels. Additionally, Jerry will be providing marketing support and directing all trade show coordination.

Jerry will be contributing over 25 years sales management experience to the E/M Wave sales team, including significant experience within the medical and recreational equipment industries.

Jerry is a graduate of Bowling Green University and the Dale Carnegie Sales Management training courses. His sales process skills and attributes, essential to our industry, are uniquely aligned with the E/M Wave sales directives, utilizing manufacturer's representatives, managing dealers, distributors and OEM accounts.

For the next few months, Jerry will be working closely alongside Patty Fritz to become acquainted with E/M Wave business policies and practices.

Please help us welcome Jerry to the E/M Wave team. If you are planning to attend APCO 2015 in Washington DC this August, you most certainly will have the opportunity to meet him in person, by visiting us in Booth #910.

Please feel free to contact Jerry by calling our **new direct line**:

Sales Office, Direct Line: (216) 815-2923
Main Office: (216) 453-1160 Ext. 8322
Fax: (216) 447-8828
Email: Jerry.Varga@emwaveinc.com

We look forward to continued growth and appreciate your support,

Robert Truthan
E/M Wave, Inc.



ELECTRO-MAGWAVE, INC.

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